



2024-2027 Multi-Year Budget  
**2025 Budget Update**

Preliminary Budget

**Fleet Management Agency  
Presentation to SPC Public Works**

January 16, 2025



Photo: Kristhine Guerrero, courtesy Tourism Winnipeg

# Agenda



1. Service Highlights and Business Plan Statements
2. Performance Reporting
3. Budget Highlights and Overview
4. Service Based:
  - a. Operating Budget
  - b. Capital Budget
  - c. Reserve Projections **not applicable**
5. Questions

# Service Highlights and Business Plan Statements

## Fleet Management Agency

### Key Achievements and Goals:

- Installed new Automatic Vehicle Location (AVL) devices in WFMA fleet vehicles with expanded reporting capabilities and functionality
- Reviewed fleet utilization with Fleet oversight committee to identify fleet efficiencies
- Implementing new Fleet Management Information System
- Expanding use of Canoe (Canadian cooperative buying group) as a streamlined expedient procurement option.
- Reviewing results of all electric vehicle study for a phased approach to electric vehicles and infrastructure

### Challenges – 2025 Operating Budget:

- Lack of funding for vehicles replacements and increased times from order to delivery are expected to result in increased repairs and downtime of an aging fleet and increased rentals and hired equipment costs
- Price increases have exceeded CPI for fleet procurements, external rentals, automotive parts and other fleet related expenses

# Performance Reporting – Fleet Management Agency

## Description

Winnipeg Fleet Management Agency (WFMA) provides economical, state-of-the-art, safe and eco-friendly fleet vehicle, equipment and other asset management services to The City of Winnipeg and other public sector organizations, in support of their service delivery.

WFMA delivers the following comprehensive fleet management services to City of Winnipeg departments: Specification, inspection and procurement; insurance, licensing and registration; manufacturing and fabrication; vehicle and equipment leases, seasonal and short-term rentals; surplus fleet asset disposal; fuel; and repairs and maintenance.

## OurWinnipeg



Leadership and Good Governance (LG)



Environmental Resilience (ER)



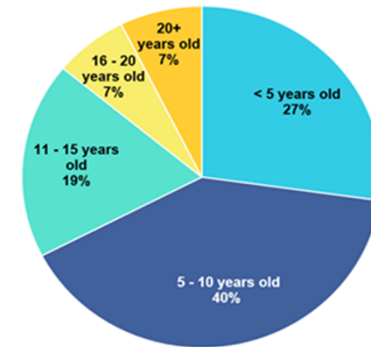
Economic Prosperity (EP)

## Performance Reporting

SPAP Theme / Service Goal / Measure Descript	2022 Actual	2023 Actual	2023 Target	2024 Target	2025 Target
<b>Goal 1: Develop innovative strategies and efficiencies through the introduction of new technologies and business processes that enhance fleet services across WFMA</b>					
Operating cost per vehicle kilometre	\$ 0.69	\$ 0.80	\$ 0.65	\$ 0.70	\$ 0.85
<b>Goal 4: Improve customer service and satisfaction through effective fleet service delivery</b>					
Average time from purchase order to delivery (in weeks)	42.5	39.9	26.0	26.0	26.0

Source: 2025 Preliminary Budget pages 133-136

Age Distribution of Fleet Vehicles (2023)

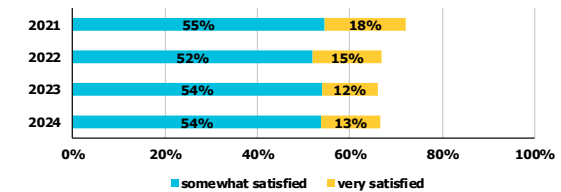


The pie chart shows the age distribution of all active vehicles and equipment in the City's fleet in 2023.

The percent of vehicles over 10 years old and the overall average age of the fleet has increased from 2020 to 2023.

## Effectiveness Measurements

### City Departments' satisfaction with Fleet Management Services



	2019	2020	2021	2022	2023
<b>Total Satisfied</b>	80%	60%	75%	58%	64%

# 2025 Budget Overview

## Service Based View

Service Based Budget (in millions of \$)	FTEs	Surplus /(Deficit)	Capital Budget	Reserves, Net Changes
Fleet Management Agency	114.00	-	0.8	-
<b>Total</b>	<b>114.00</b>	<b>-</b>	<b>0.8</b>	<b>-</b>

Notes:

1. Operating revenues and expenditures of \$56.2 million in 2025
2. The fleet service based capital budget amount above excludes \$22.2 million of fleet asset acquisitions allocated to other services

Source: 2025 Preliminary Budget pages 135-136

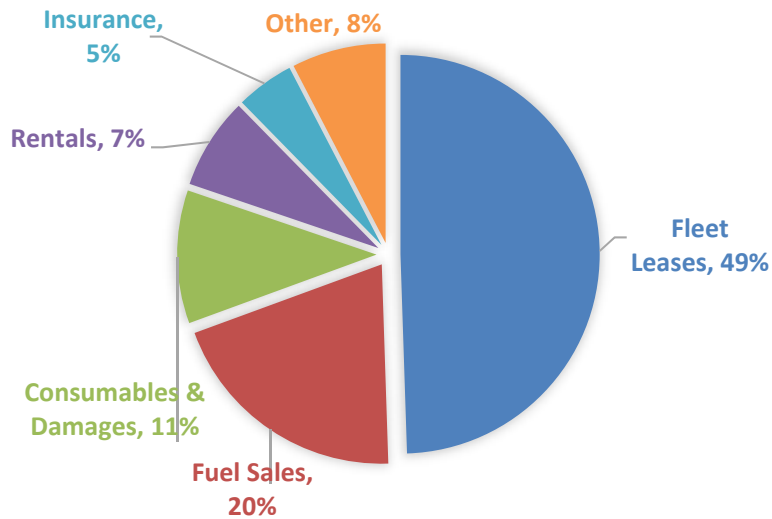
# Service Based Operating Budget



# 2025 Budget Overview

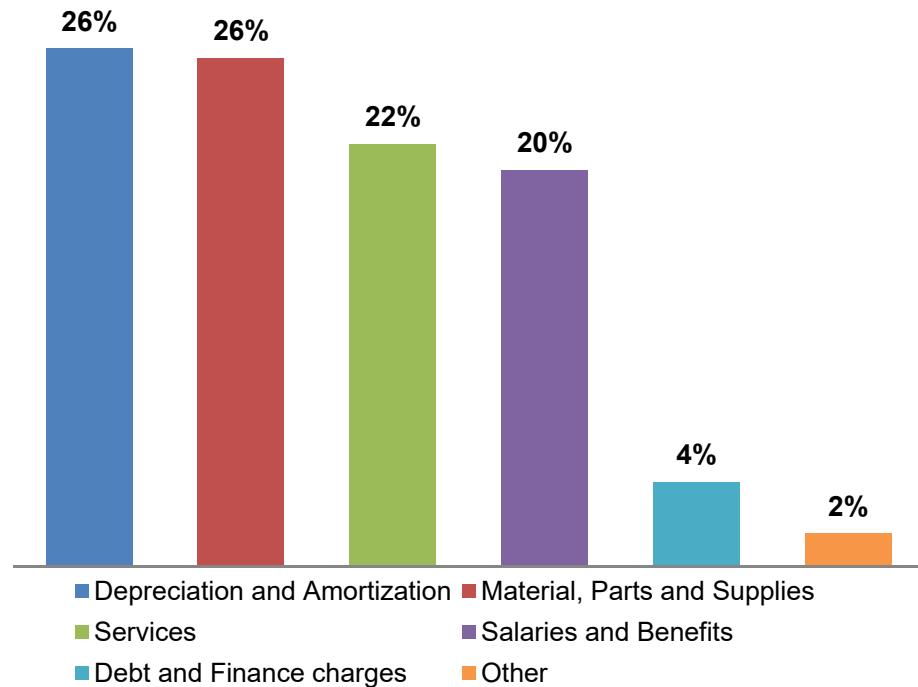
## (Service Based View)

Revenues = \$56.23 million



Source: 2025 Preliminary Budget page 135

Expenditures = \$56.23 million



# Comparison of 2024 Adopted Budget to 2025 Budget

## Service Based View

In millions of \$

	2024 Adopted Budget	2025 Budget	2025 Increase / (Decrease)			2026 Projection	2027 Projection
			\$	%	Notes		
Revenue	\$ 55.6	\$ 56.2	\$ 0.7	1.2%	1	\$ 56.6	\$ 58.7
Expenditure	55.4	56.2	0.8	1.4%	1	57.0	58.3
<b>Surplus/(Deficit)</b>	<b>\$ 0.1</b>	<b>\$ 0.0</b>				<b>\$ (0.4)</b>	<b>\$ 0.4</b>

Notes:

1. Revenue and expense are both primarily increasing in 2025 due to Central Stores reporting to WFMA.

Source: 2025 Preliminary Budget page 135



# Comparison of 2025 Projection (from 2024 Adopted Budget) to 2025 Budget Update

## Service Based View

In millions of \$

2025 to 2027 Budget - Surplus/(Deficit)

2025 to 2027 Projection from 2024 Budget - Surplus/(Deficit)

**Increase Surplus/(Deficit)**

	<b>2025 Budget</b>	<b>2026 Projection</b>	<b>2027 Projection</b>
2025 to 2027 Budget - Surplus/(Deficit)	\$ -	\$ (0.4)	\$ 0.4
2025 to 2027 Projection from 2024 Budget - Surplus/(Deficit)	(0.5)	(0.2)	0.6
<b>Increase Surplus/(Deficit)</b>	<b>\$ 0.5</b>	<b>\$ (0.2)</b>	<b>\$ (0.2)</b>

Notes:

1. Reduction in deficit in 2025 due to increased transfer revenue of \$0.6 million to fund capital purchases.

Source: 2025 Preliminary Budget page 135, 2024 Adopted Budget page 139

# Salary Budget and Full Time Equivalents (FTEs) / Vacancy Management / FTE Recoveries

## Service Based View

	2024 Adopted Budget	2025 Budget	Increase / (Decrease)	2026 Projection	2027 Projection
<b>Full Time Equivalents</b> <i>(number of FTEs)</i>	110.00	114.00	4.00	114.00	114.00
<b>Salaries &amp; Benefits</b> <i>(in millions of \$)</i>	\$ 10.66	\$ 11.36	\$ 0.70	\$ 11.70	\$ 12.00

Notes:

1. Total departmental vacancy management \$150,000 and 1.8 FTEs. 1 FTE is approximately equivalent to \$83,000 for vacancy management in the 2025 budget.
3. The FTE increase in 2025 due is to the transfer of Central Stores from Public Works to WFMA.

Source: Preliminary 2025 Budget page 135

# Service Based Capital Budget



# Capital Summary

## Service Based View

Service (\$000's)	2024 Adopted Budget	2025 Budget	2026 - 2030 Forecast	6-year Total
Fleet Management Agency	19,174	777	82,935	83,712
<b>Total Capital Budget</b>	<b>19,174</b>	<b>777</b>	<b>82,935</b>	<b>83,712</b>

Note: The 2025 fleet service based capital budget amount above excludes \$22.2 million of fleet asset acquisitions allocated to other services

Source: Preliminary 2025 Budget, Capital project summary page 352; Supplement to the 2024 Adopted Budget page 353

# Key Projects in the Funded Capital Submission

## Service Based View



### Medium, Heavy & Specialty Fleet Asset Acquisitions

This program funds fleet asset acquisitions based on fleet's replacement plan.  
Budget Year(s): 2026 – 2030  
**Amount: \$64.05 million**

### Light Fleet Asset Acquisitions

This program funds fleet asset acquisitions based on fleet's replacement plan  
Budget Year(s): 2026-2030  
**Amount: \$15 million**



Source: 2025 Preliminary Budget, Capital Project Summary page 352

# 2025 Fleet Asset Acquisitions allocated to City services

Project name / description	Service	2025
<b>(in priority order)</b>		
Medium, Heavy & Specialty Fleet Asset Acquisitions	Fire and Rescue Response	\$ 12,653
Medium, Heavy & Specialty Fleet Asset Acquisitions	Roadway Snow Removal and Ice Control	1,722
Medium, Heavy & Specialty Fleet Asset Acquisitions	Transportation Planning and Traffic Management	1,070
Medium, Heavy & Specialty Fleet Asset Acquisitions	Urban Forestry	687
Medium, Heavy & Specialty Fleet Asset Acquisitions	Insect Control	561
Medium, Heavy & Specialty Fleet Asset Acquisitions	Water	470
Medium, Heavy & Specialty Fleet Asset Acquisitions	Recycling and Waste Diversion	422
Medium, Heavy & Specialty Fleet Asset Acquisitions	Parks and Natural Areas	359
Medium, Heavy & Specialty Fleet Asset Acquisitions	Roadway Construction and Maintenance	88
Medium, Heavy & Specialty Fleet Asset Acquisitions	Recreation	78
<b>Total</b>		<b>\$ 18,110</b>

Project name / description	Service	2025
<b>(in priority order)</b>		
Light Fleet Asset Acquisitions	Police Services	\$ 2,349
Light Fleet Asset Acquisitions	Wastewater	728
Light Fleet Asset Acquisitions	Water	532
Light Fleet Asset Acquisitions	Animal Services (SOA)	272
Light Fleet Asset Acquisitions	Fire and Rescue Response	229
<b>Total</b>		<b>\$ 4,110</b>

Fleet Asset Acquisitions in 2025 have been estimated by Service and are included in the Service Based Capital budgets above. Source: Supplement to the 2025 Preliminary Budget pages 292-295

# Capital Budget Changes

## Service Based View

Description (\$000's)	Expln.	Changes from Forecast						2030 Forecast	6-year Total	SPAP Action Item
		2025 Budget	2026 Forecast	2027 Forecast	2028 Forecast	2029 Forecast	2025 to 2029 Total			
Council Approved Forecast		16,797	16,797	16,797	16,447	16,447	83,285	-	83,285	
<b>Increase / (Decrease) From Forecast:</b>										
Fleet Asset Acquisitions	1	(16,020)	(16,020)	(16,020)	(15,670)	(15,670)	(79,400)	-	(79,400)	Support service to front line services
Light Fleet Asset Acquisitions	1		3,000	3,000	3,000	3,000	12,000	3,000	15,000	Support service to front line services
Medium, Heavy & Specialty Fleet Asset Acquisitions	1		13,020	13,020	12,670	12,670	51,380	12,670	64,050	Support service to front line services
Power Tools							-	125	125	Support service to front line services
Shop Tools & Equipment	2	(270)	222	222			174	230	404	Support service to front line services
Building Renovations	2	(507)	(222)	(222)			(951)	222	(729)	Support service to front line services
Fuel Site Upgrades and Improvements	2	777					777	200	977	Support service to front line services
2030 Forecast							-	-	-	Support service to front line services
<b>Total Changes</b>		(16,020)	-	-	-	-	(16,020)	16,447	427	
<b>TOTAL CAPITAL BUDGET</b>		<b>777</b>	<b>16,797</b>	<b>16,797</b>	<b>16,447</b>	<b>16,447</b>	<b>67,265</b>	<b>16,447</b>	<b>83,712</b>	

**Variance to forecast explanations:**

- 1 Fleet Assets Acquisitions capital programs have been split into 2 programs. 2025 fleet asset acquisition capital of \$22.2 million is excluded as it is allocated to City services.
- 2 Non fleet capital has been allocated to Fuel site upgrades in 2025 due to immediate needs.

Source: Preliminary 2025 Budget, Capital project summary page 352; Supplement to the 2024 Budget page 353

# Questions

## Fleet Management Agency

