

## THE CITY OF WINNIPEG

# **REQUEST FOR PROPOSAL**

RFP NO. 816-2017

PROVISION OF MICROSOFT SELECT PLUS LICENSING PROGRAM SOFTWARE

## **TABLE OF CONTENTS**

PART A - PROPOSAL SUBMISSION	
Form A: Proposal Form B: Prices	1 3
PART B - BIDDING PROCEDURES	
<ul> <li>B1. Contract Title</li> <li>B2. Submission Deadline</li> <li>B3. Enquiries</li> <li>B4. Confidentiality</li> <li>B5. Addenda</li> <li>B6. Substitutes</li> <li>B7. Proposal Submission</li> <li>B8. Proposal</li> <li>B9. Prices</li> <li>B10. Qualification</li> <li>B11. Company Profile, Experience and Support Team Profile</li> <li>B12. Pre-Sales Support, Ordering and Post-Sales Services</li> <li>B13. Value Added Services</li> <li>B14. Opening of Proposals and Release of Information</li> <li>B15. Irrevocable Offer</li> <li>B16. Withdrawal of Offers</li> <li>B17. Interviews</li> <li>B18. Negotiations</li> <li>B19. Evaluation of Proposals</li> <li>B20. Award of Contract</li> </ul>	1 1 1 1 2 2 3 4 4 5 5 6 6 7 7 7 8 8 8 9
PART C - GENERAL CONDITIONS	
C0. General Conditions	1
PART D - SUPPLEMENTAL CONDITIONS	
General D1. General Conditions D2. Scope of Work D3. Definitions D4. Contract Administrator D5. Ownership of Information, Confidentiality and Non Disclosure D6. Notices	1 1 1 1 2 2
SUBMISSIONS D7. Authority to Carry on Business	2
Schedule of Work D8. Commencement D9. Delivery	3
Measurement and Payment D10. Invoices D11. Payment	3
Warranty D12. Warranty	4
PART E - SPECIFICATIONS	
General E1. Applicable Specifications E2. Goods	1 1

#### **PART B - BIDDING PROCEDURES**

#### **B1.** CONTRACT TITLE

B1.1 PROVISION OF MICROSOFT SELECT PLUS LICENSING PROGRAM SOFTWARE

#### **B2. SUBMISSION DEADLINE**

- B2.1 The Submission Deadline is 12:00 noon Winnipeg time, December 19, 2017.
- B2.2 Proposals determined by the Manager of Materials to have been received later than the Submission Deadline will not be accepted and will be returned upon request.
- B2.3 The Contract Administrator or the Manager of Materials may extend the Submission Deadline by issuing an addendum at any time prior to the time and date specified in B2.1.

#### **B3. ENQUIRIES**

- B3.1 All enquiries shall be directed to the Contract Administrator identified in D4.1.
- B3.2 If the Proponent finds errors, discrepancies or omissions in the Request for Proposal, or is unsure of the meaning or intent of any provision therein, the Proponent shall promptly notify the Contract Administrator of the error, discrepancy or omission at least five (5) Business Days prior to the Submission Deadline.
- B3.3 If the Proponent is unsure of the meaning or intent of any provision therein, the Proponent should request clarification as to the meaning or intent prior to the Submission Deadline.
- B3.4 Responses to enquiries which, in the sole judgment of the Contract Administrator, require a correction to or a clarification of the Request for Proposal will be provided by the Contract Administrator to all Proponents by issuing an addendum.
- B3.5 Responses to enquiries which, in the sole judgment of the Contract Administrator, do not require a correction to or a clarification of the Request for Proposal will be provided by the Contract Administrator only to the Proponent who made the enquiry.
- B3.6 All correspondence or contact by Proponents with the City in respect of this RFP must be directly and only with the Contract Administrator. Failure to restrict correspondence and contact to the Contract Administrator may result in the rejection of the Proponents Proposal Submission.
- B3.7 The Proponent shall not be entitled to rely on any response or interpretation received pursuant to B3 unless that response or interpretation is provided by the Contract Administrator in writing.

#### **B4.** CONFIDENTIALITY

- B4.1 Information provided to a Proponent by the City or acquired by a Proponent by way of further enquiries or through investigation is confidential. Such information shall not be used or disclosed in any way without the prior written authorization of the Contract Administrator. The use and disclosure of the confidential information shall not apply to information which:
  - (a) was known to the Proponent before receipt hereof; or
  - (b) becomes publicly known other than through the Proponent; or
  - (c) is disclosed pursuant to the requirements of a governmental authority or judicial order.
- B4.2 The Proponent shall not make any statement of fact or opinion regarding any aspect of the Bid Opportunity to the media or any member of the public without the prior written authorization of the Contract Administrator.

#### B5. ADDENDA

- B5.1 The Contract Administrator may, at any time prior to the Submission Deadline, issue addenda correcting errors, discrepancies or omissions in the Request for Proposal, or clarifying the meaning or intent of any provision therein.
- B5.2 The Contract Administrator will issue each addendum at least two (2) Business Days prior to the Submission Deadline, or provide at least two (2) Business Days by extending the Submission Deadline.
- B5.2.1 Addenda will be available on the Bid Opportunities page at The City of Winnipeg, Corporate Finance, Materials Management Division website at <a href="http://www.winnipeg.ca/matmgt/bidopp.asp">http://www.winnipeg.ca/matmgt/bidopp.asp</a>
- B5.2.2 The Proponent is responsible for ensuring that he/she has received all addenda and is advised to check the Materials Management Division website for addenda regularly and shortly before the Submission Deadline, as may be amended by addendum.
- B5.3 The Proponent shall acknowledge receipt of each addendum in Paragraph 9 of Form A: Proposal. Failure to acknowledge receipt of an addendum may render a Proposal non-responsive.

#### **B6.** SUBSTITUTES

- B6.1 The Work is based on the Plant, Materials and methods specified in the Request for Proposal.
- B6.2 Substitutions shall not be allowed unless application has been made to and prior approval has been granted by the Contract Administrator in writing.
- B6.3 Requests for approval of a substitute will not be considered unless received in writing by the Contract Administrator at least five (5) Business Days prior to the Submission Deadline.
- B6.4 The Proponent shall ensure that any and all requests for approval of a substitute:
  - (a) provide sufficient information and details to enable the Contract Administrator to determine the acceptability of the Plant, Material or method as either an approved equal or alternative:
  - (b) identify any and all changes required in the applicable Work, and all changes to any other Work, which would become necessary to accommodate the substitute;
  - (c) identify any anticipated cost or time savings that may be associated with the substitute:
  - (d) certify that, in the case of a request for approval as an approved equal, the substitute will fully perform the functions called for by the general design, be of equal or superior substance to that specified, is suited to the same use and capable of performing the same function as that specified and can be incorporated into the Work, strictly in accordance with the Contract;
  - (e) certify that, in the case of a request for approval as an approved alternative, the substitute will adequately perform the functions called for by the general design, be similar in substance to that specified, is suited to the same use and capable of performing the same function as that specified and can be incorporated into the Work, strictly in accordance with the Contract.
- B6.5 The Contract Administrator, after assessing the request for approval of a substitute, may in his/her sole discretion grant approval for the use of a substitute as an "approved equal" or as an "approved alternative", or may refuse to grant approval of the substitute.
- B6.6 The Contract Administrator will provide a response in writing, at least two (2) Business Days prior to the Submission Deadline, to the Proponent who requested approval of the substitute.
- B6.6.1 The Contract Administrator will issue an Addendum, disclosing the approved materials, equipment, methods and products to all potential Proponents. The Proponent requesting

and obtaining the approval of a substitute shall be responsible for disseminating information regarding the approval to any person or persons he/she wishes to inform.

- B6.7 If the Contract Administrator approves a substitute as an "approved equal", any Proponent may use the approved equal in place of the specified item.
- B6.8 If the Contract Administrator approves a substitute as an "approved alternative", any Proponent bidding that approved alternative may base his/her Total Bid Price upon the specified item but may also indicate an alternative price based upon the approved alternative. Such alternatives will be evaluated in accordance with B19.
- B6.9 No later claim by the Contractor for an addition to the Total Bid Price because of any other changes in the Work necessitated by the use of an approved equal or an approved alternative will be considered.

#### B7. PROPOSAL SUBMISSION

- B7.1 The Proposal shall consist of the following components:
  - (a) Form A: Proposal; and
  - (b) Form B: Prices.
- B7.2 The Proposal should also consist of the following components:
  - (a) Company Profile, Experience and Support Team Profile in accordance with B11;
  - (b) Pre-Sales Support, Ordering and Post-Sales Services in accordance with B12:
  - (c) Value-Added Services in accordance with B13.
- B7.3 Further to B7.1 all components of the Proposal shall be fully completed or provided in the order indicated, and submitted by the Proponent no later than the Submission Deadline, with all required entries made clearly and completely, to constitute a responsive Proposal.
- B7.4 Further to B7.2, all components of the Proposal should be fully completed or provided in the order indicated, and submitted by the Proponent no later than the Submission Deadline, with all required entries made clearly and completely.
- B7.5 Proponents should submit one (1) unbound 8.5" x 11" original (marked "original") including drawings and three (3) copies (copies can be in any size format) for sections identified in B7.1and B7.2.
- B7.6 Proposal format, including type of binding, number of pages, size of pages and, font, etc., will not be regulated, except that the Proposal should contain a table of contents, page numbering and should be in the Sections identified above. Proponents are encouraged to use their creativity to submit a Proposal which provides the requested information for evaluation and other information which illustrates the strength of their team.
- B7.7 Proponents are advised that inclusion of terms and conditions inconsistent with the Request for Proposal, will be evaluated in accordance with B19.1(a).
- B7.8 The Proposal shall be submitted enclosed and sealed in an envelope/package clearly marked with the RFP number and the Proponent's name and address.
- B7.9 Proposals submitted by facsimile transmission (fax) or internet electronic mail (e-mail) will not be accepted.
- B7.10 Proposals shall be submitted to:

The City of Winnipeg Corporate Finance Department Materials Management Division 185 King Street, Main Floor

#### Winnipeg MB R3B 1J1

B7.11 Any cost or expense incurred by the Proponent that is associated with the preparation of the Proposal shall be borne solely by the Proponent.

#### B8. PROPOSAL

- B8.1 The Proponent shall complete Form A: Proposal, making all required entries.
- B8.2 Paragraph 2 of Form A: Proposal shall be completed in accordance with the following requirements:
  - (a) if the Proponent is a sole proprietor carrying on business in his/her own name, his/her name shall be inserted;
  - (b) if the Proponent is a partnership, the full name of the partnership shall be inserted;
  - (c) if the Proponent is a corporation, the full name of the corporation shall be inserted;
  - (d) if the Proponent is carrying on business under a name other than his/her own, the business name and the name of every partner or corporation who is the owner of such business name shall be inserted.
- B8.2.1 If a Proposal is submitted jointly by two or more persons, each and all such persons shall identify themselves in accordance with B8.2.
- B8.3 In Paragraph 3 of Form A: Proposal, the Proponent shall identify a contact person who is authorized to represent the Proponent for purposes of the Proposal.
- B8.4 Paragraph 11 of Form A: Proposal shall be signed in accordance with the following requirements:
  - (a) if the Proponent is a sole proprietor carrying on business in his/her own name, it shall be signed by the Proponent;
  - (b) if the Proponent is a partnership, it shall be signed by the partner or partners who have authority to sign for the partnership;
  - (c) if the Proponent is a corporation, it shall be signed by its duly authorized officer or officers and the corporate seal, if the corporation has one, should be affixed;
  - (d) if the Proponent is carrying on business under a name other than his/her own, it shall be signed by the registered owner of the business name, or by the registered owner's authorized officials if the owner is a partnership or a corporation.
- B8.4.1 The name and official capacity of all individuals signing Form A: Proposal should be printed below such signatures.
- B8.5 If a Proposal is submitted jointly by two or more persons, the word "Proponent" shall mean each and all such persons, and the undertakings, covenants and obligations of such joint Proponents in the Proposal and the Contract, when awarded, shall be both joint and several.

#### B9. PRICES

- B9.1 The Proponent shall state a % discount off the standard Microsoft Select Plus Level D –ERP Price List in Canadian funds for Items 1, 2 and 3 identified on Form B: Prices.
- B9.1.1 The discounts shall be based on the ERP at the time of any order.
- B9.1.2 Notwithstanding C10.1.3, prices on Form B: Prices shall not include the Goods and Services Tax (GST) or Manitoba Retail Sales Tax (MRST, also known as PST), which shall be extra where applicable.
- B9.2 The quantities listed on Form B: Prices are to be considered approximate only. The City will use said quantities for the purpose of comparing Proposals.

Bidding Procedures Page 5 of 9

Template Version: GSr120170303 - Combined Gds & Serv RFP SO

- B9.3 The quantities for which payment will be made to the Contractor are to be determined by the Work actually performed and completed by the Contractor, to be measured as specified in the applicable Specifications.
- B9.4 Payments to Non-Resident Contractors are subject to Non-Resident Withholding Tax pursuant to the Income Tax Act (Canada).

#### **B10. QUALIFICATION**

- B10.1 The Proponent shall:
  - (a) undertake to be in good standing under The Corporations Act (Manitoba), or properly registered under The Business Names Registration Act (Manitoba), or otherwise properly registered, licensed or permitted by law to carry on business in Manitoba, or if the Proponent does not carry on business in Manitoba, in the jurisdiction where the Proponent does carry on business; and
  - (b) be financially capable of carrying out the terms of the Contract; and
  - (c) have all the necessary experience, capital, organization, and equipment to perform the Work in strict accordance with the terms and provisions of the Contract.
- B10.2 The Proponent and any proposed Subcontractor (for the portion of the Work proposed to be subcontracted to them) shall:
  - (a) be responsible and not be suspended, debarred or in default of any obligations to the City. A list of suspended or debarred individuals and companies is available on the Information Connection page at The City of Winnipeg, Corporate Finance, Materials Management Division website at <a href="http://www.winnipeg.ca/matmgt/debar.stm">http://www.winnipeg.ca/matmgt/debar.stm</a>
- B10.3 The Proponent and/or any proposed Subcontractor (for the portion of the Work proposed to be subcontracted to them) shall:
  - (a) have successfully carried out work similar in nature, scope and value to the Work; and
  - (b) be fully capable of performing the Work required to be in strict accordance with the terms and provisions of the Contract; and
  - (c) must be authorized by Microsoft as a Large Account Reseller (LAR) in Canada for Microsoft Select Plus Agreement.
- B10.4 The Proponent shall submit, within three (3) Business Days of a request by the Contract Administrator, proof satisfactory to the Contract Administrator of the qualifications of the Proponent and of any proposed Subcontractor.
- B10.5 The Proponent shall provide, on the request of the Contract Administrator, full access to any of the Proponent's equipment and facilities to confirm, to the Contract Administrator's satisfaction, that the Proponent's equipment and facilities are adequate to perform the Work.

#### B11. COMPANY PROFILE, EXPERIENCE AND SUPPORT TEAM PROFILE

- B11.1 Proponent should provide a profile of their company that describes the following:
  - (a) Length of time in relevant business; and
  - (b) Any special recognition received by your company.
- B11.2 The City of Winnipeg relies upon streamlined assistance and advice in relation to product purchase, and well-trained help in leveraging the City of Winnipeg's existing software asset and optimizing the software cost, the Proponent should provide the following information:
  - (a) Overview and qualifications of the team that will be directly involved in support of the services specified in this Request for Proposal; and
  - (b) Location and availability of the Account Representative(s) who will be responsible for support to the City of Winnipeg.

- B11.3 Proponent should provide the experience and reference information that describes the following:
  - (a) Experience in the provision of Microsoft Select Plus Volume Licensing Program similar in scope of this Request of Proposal;
  - (b) Two (2) customers reference that are similar to the City of Winnipeg in terms of the nature of business for the provision of services similar to those proposed:
    - (i) Proponent should include the reference company name, address, contact person's position and phone number;
    - (ii) The City of Winnipeg may contact references without prior notification to the Proponent.

#### B12. PRE-SALES SUPPORT, ORDERING AND POST-SALES SERVICES

#### **PRE-SALES Support**

- B12.1 Proponents should describe how they will ensure the City of Winnipeg will have access to a current Discount Price List and provide it to the City on a monthly basis for the duration of the Contract.
  - (a) Proponents should provide a complete Microsoft Select Plus D Level ERP List for the Month of December 2017 in Canadian funds including the Item Name, Part Number, Product Type (i.e. Standard, License/Software Assurance – 36 Months Pack, Software Assurance – 36 Months, SA Step Up - 36 Months, Monthly Subscription...etc.), Purchase Period (only include the Items either is Non-Specific or has 36 months Software Assurance coverage), ERP, and Version;
  - (b) Proponents should provide discount price list (Microsoft Select Plus D Level ERP List for the Month of December 2017 as described in B12.1(a) with proposed discounts applied for each item and displayed as the discounted unit price) in Canadian funds;
  - (c) Further to B12.1(b), if there is any discrepancy between the Proponent's discount price list discounted unit price and the ERP unit price with proposed discounts applied, the lower unit price shall take precedence.
- B12.2 Proponents should describe what regular e-mails, informational seminars and webinars are available for proactively providing the City of Winnipeg with upcoming product updates, new release information, change of products license, answering IT questions and best-buy advice.

#### **ORDERING**

- B12.3 Proponents should describe what order workflow and tracking is available to the City of Winnipeg.
- B12.4 Proponents should describe how they will provide a secure website available to the City of Winnipeg for reporting order history or other customer requisition information.

## **POST-SALES SERVICES**

- B12.5 Proponents should describe what approach they will use to maintain good Contractor and customer relationship and understanding of each other.
- B12.6 Proponents should state any other Post-Sales Services available to the City of Winnipeg.

#### **B13. VALUE ADDED SERVICES**

B13.1 The Proponent should identify any no-charge value added services provided with their Proposal beyond what has been specified in Part E in relation to the fulfillment of the Microsoft Select Plus License Agreement and related Microsoft Software Assurance benefits. The Proponent should specify if there are any limits or conditions for their value-added services. Proponent may include such items as product training, product support, product deployment assistance,

consulting services, and/or any other services that the Proponent believes would benefit the City of Winnipeg. Proponents are encouraged to provided value added services that provide as much flexibility as possible to maximize the value to the City of Winnipeg.

#### B14. OPENING OF PROPOSALS AND RELEASE OF INFORMATION

- B14.1 Proposals will not be opened publicly.
- B14.2 After award of Contract, the names of the Proponents and the Contract amount of the successful Proponent will be available on the Closed Bid Opportunities (or Public/Posted Opening & Award Results) page at The City of Winnipeg, Corporate Finance, Materials Management Division website at <a href="http://www.winnipeg.ca/matmgt/">http://www.winnipeg.ca/matmgt/</a>
- B14.3 The Proponent is advised that any information contained in any Proposal Submission may be released if required by The Freedom of Information and Protection of Privacy Act (Manitoba), by other authorities having jurisdiction, or by law or by City policy or procedures (which may include access by members of City Council).
- B14.4 Following the award of Contract, a Proponent will be provided with information related to the evaluation of his/her submission upon written request to the Contract Administrator.

#### **B15.** IRREVOCABLE OFFER

- B15.1 The Proposal(s) submitted by the Proponent shall be irrevocable for the time period specified in Paragraph 10 of Form A: Proposal.
- B15.2 The acceptance by the City of any Proposal shall not release the Proposals of the other responsive Proponents and these Proponents shall be bound by their offers on such Work until a Contract for the Work has been duly executed and the performance security furnished as herein provided, but any offer shall be deemed to have lapsed unless accepted within the time period specified in Paragraph 10 of Form A: Proposal.

#### **B16. WITHDRAWAL OF OFFERS**

- B16.1 A Proponent may withdraw his/her Proposal without penalty by giving written notice to the Manager of Materials at any time prior to the Submission Deadline.
- B16.1.1 Notwithstanding C21.6, the time and date of receipt of any notice withdrawing a Proposal shall be the time and date of receipt as determined by the Manager of Materials.
- B16.1.2 The City will assume that any one of the contact persons named in Paragraph 3 of Form A: Proposal or the Proponent's authorized representatives named in Paragraph 11 of Form A: Proposal, and only such person, has authority to give notice of withdrawal.
- B16.1.3 If a Proponent gives notice of withdrawal prior to the Submission Deadline, the Manager of Materials will:
  - (a) retain the Proposal until after the Submission Deadline has elapsed;
  - (b) open the Proposal to identify the contact person named in Paragraph 3 of Form A: Proposal and the Proponent's authorized representatives named in Paragraph 11 of Form A: Proposal; and
  - (c) if the notice has been given by any one of the persons specified in B16.1.3(b), declare the Proposal withdrawn.
- B16.2 A Proponent who withdraws his/her Proposal after the Submission Deadline but before his/her offer has been released or has lapsed as provided for in B15.2 shall be liable for such damages as are imposed upon the Proponent by law and subject to such sanctions as the Chief Administrative Officer considers appropriate in the circumstances. The City, in such event, shall be entitled to all rights and remedies available to it at law.

#### **B17. INTERVIEWS**

B17.1 The Contract Administrator may, in his/her sole discretion, interview Proponents during the evaluation process.

#### **B18. NEGOTIATIONS**

- B18.1 The City reserves the right to negotiate details of the Contract with any Proponent. Proponents are advised to present their best offer, not a starting point for negotiations in their Proposal Submission.
- B18.2 The City may negotiate with the Proponents submitting, in the City's opinion, the most advantageous Proposals. The City may enter into negotiations with one or more Proponents without being obligated to offer the same opportunity to any other Proponents. Negotiations may be concurrent and will involve each Proponent individually. The City shall incur no liability to any Proponent as a result of such negotiations.
- B18.3 If, in the course of negotiations pursuant to B18.2, the Proponent amends or modifies a Proposal after the Submission Deadline, the City may consider the amended Proposal as an alternative to the Proposal already submitted without releasing the Proponent from the Proposal as originally submitted.

#### **B19. EVALUATION OF PROPOSALS**

- B19.1 Award of the Contract shall be based on the following evaluation criteria:
  - (a) compliance by the Proponent with the requirements of the Request for Proposal or acceptable deviation therefrom: (pass/fail)
  - (b) qualifications of the Proponent and the Subcontractors, if any, pursuant to B10:

(pass/fail)

- (c) Evaluated Total Bid Price; 75%
  (d) Company Profile, Experience and Support Team Profile (B11); 7%
  (e) Pre-Sales Support, Ordering and Post-Sales Services (B12); 8%
  (f) Value-Added Services (B13) 10%
- B19.2 Further to B19.1(a), the Award Authority may reject a Proposal as being non-responsive if the Proposal is incomplete, obscure or conditional, or contains additions, deletions, alterations or other irregularities. The Award Authority may reject all or any part of any Proposal, or waive technical requirements or minor informalities or irregularities if the interests of the City so require.
- B19.3 Further to B19.1(b), the Award Authority shall reject any Proposal submitted by a Proponent who does not demonstrate, in his/her Proposal or in other information required to be submitted, that he/she is responsible and qualified.
- B19.4 Further to B19.1(c), the Total Bid Price shall be evaluated considering the percentage discount proposed for Item 1, 2 and 3 multiplied by the estimated value shown on Form B: Prices.
- B19.5 Further to B19.1(d), the Company Profile, Experience and Support Team Profile, shall be valuated considering the information submitted in response to B11.
- B19.6 Further to B19.1(e), Pre-Sales Support, Ordering and Post-Sales Services shall be evaluated considering the information submitted in response to B12.
- B19.7 Further to B19.1(f), Value-Added Services shall be evaluated considering the information submitted in response to B13.
- B19.8 This Contract will be awarded as a whole.

B19.9 If, in the sole opinion of the City, a Proposal does not achieve a pass rating for B19.1(a) and B19.1(b), the Proposal will be determined to be non-responsive and will not be further evaluated.

#### B20. AWARD OF CONTRACT

- B20.1 The City will give notice of the award of the Contract, or will give notice that no award will be made.
- B20.2 The City will have no obligation to award a Contract to a Proponent, even though one or all of the Proponents are determined to be responsible and qualified, and the Proposals are determined to be responsive.
- B20.2.1 Without limiting the generality of B20.2, the City will have no obligation to award a Contract where:
  - (a) the prices exceed the available City funds for the Work;
  - (b) the prices are materially in excess of the prices received for similar work in the past;
  - (c) the prices are materially in excess of the City's cost to perform the Work, or a significant portion thereof, with its own forces;
  - (d) only one Proposal is received; or
  - (e) in the judgment of the Award Authority, the interests of the City would best be served by not awarding a Contract.
- B20.3 Where an award of Contract is made by the City, the award shall be made to the responsible and qualified Proponent submitting the most advantageous offer.
- B20.3.1 Following the award of contract, a Proponent will be provided with information related to the evaluation of his/her Proposal upon written request to the Contract Administrator.

#### **PART C - GENERAL CONDITIONS**

#### CO. GENERAL CONDITIONS

- C0.1 The General Conditions for the Combined Provision of Goods and Services (2017-02-17) are applicable to the Work of the Contract.
- C0.1.1 The General Conditions for the Combined Provision of Goods and Services are available on the Information Connection page at The City of Winnipeg, Corporate Finance, Materials Management Division website at <a href="http://www.winnipeg.ca/matmgt/gen\_cond.stm">http://www.winnipeg.ca/matmgt/gen\_cond.stm</a>
- C0.2 A reference in the Bid Opportunity to a section, clause or subclause with the prefix "C" designates a section, clause or subclause in the *General Conditions for the Combined Provision of Goods and Services*.

## PART D - SUPPLEMENTAL CONDITIONS

#### **GENERAL**

#### **GENERAL CONDITIONS** D1.

In addition to the General Conditions for the Combined Provision of Goods and Services, these D1.1 Supplemental Conditions are applicable to the Work of the Contract.

#### D2. **SCOPE OF WORK**

- D2.1 The Work to be done under the Contract shall consist of the Provision of Microsoft Select Plus Licensing Program Software for the period from April 1, 2018 until March 31, 2019, with the option of six (6) mutually agreed upon (1) year extensions.
- D2.1.1 The City may negotiate the extension option with the Contractor within ninety (90) Calendar Days prior to the expiry date of the Contract. The City shall incur no liability to the Contractor as a result of such negotiations.
- D2.1.2 Changes resulting from such negotiations shall become effective on April 1 of the respective year. Changes to the Contract shall not be implemented by the Contractor without written approval by the Contract Administrator.
- D2.2 Further to D2, the estimated value of Microsoft software and software assurance products to be purchased is
  - (a) \$3,281,000.00 in Year 1 of Contract (April 1, 2018 to March 31, 2019).
- D2.3 The major components of the Work are as follows:
  - (a) Provision of Microsoft Select Plus Licensing Program Software.
- D2.4 The Work shall be done on an "as required" basis during the term of the Contract.
- D2.4.1 The type and quantity of Work to be performed under this Contract shall be as authorized from time to time by the Contract Administrator and/or Users.
- Subject to C7.2, the City shall have no obligation under the Contract to purchase any D2.4.2 quantity of any item in excess of its actual operational requirements.
- D2.5 Notwithstanding D2.1, in the event that operational changes result in substantial changes to the requirements for Work, the City reserves the right to alter the type or quantity of work performed under this Contract, or to terminate the Contract, upon ninety (90) Calendar Days written notice by the Contract Administrator. In such an event, no claim may be made for damages on the ground of loss of anticipated profit on Work.

#### D3. **DEFINITIONS**

- D3.1 When used in this Request for Proposal:
  - (a) "Proponent" means any Person or Persons submitting a Proposal for Goods and Services;
  - (b) "Value-Added Services" means any other services the Proponent may choose to provide that the City has not specifically requested in D2.2. All Value Added Services proposed, will be understood to be offered at no extra costs.

#### D4. CONTRACT ADMINISTRATOR

- D4.1 Bids Submissions must be submitted to the address in B7.
- The Contract Administrator is: D4.1

Terence Chan

**Technology Planning Coordinator** 

Telephone No. 204-986-2359 Email Address: tchan@winnipeg.ca

- D4.2 At the pre-commencement meeting, the Contract Administrator will identify additional personnel representing the Contract Administrator and their respective roles and responsibilities for the Work.
- D4.3 Bids Submissions must be submitted to the address in B7.

#### D5. OWNERSHIP OF INFORMATION, CONFIDENTIALITY AND NON DISCLOSURE

- D5.1 The Contract, all deliverables produced or developed, and information provided to or acquired by the Contractor are the property of the City and shall not be appropriated for the Contractors own use, or for the use of any third party.
- D5.2 The Contractor shall not make any public announcements or press releases regarding the Contract, without the prior written authorization of the Contract Administrator.
- D5.3 The following shall be confidential and shall not be disclosed by the Contractor to the media or any member of the public without the prior written authorization of the Contract Administrator;
  - (a) information provided to the Contractor by the City or acquired by the Contractor during the course of the Work;
  - (b) the Contract, all deliverables produced or developed; and
  - (c) any statement of fact or opinion regarding any aspect of the Contract.
- D5.4 A Contractor who violates any provision of D5 may be determined to be in breach of Contract.

#### D6. NOTICES

D6.1 Notwithstanding C21.3, all notices of appeal to the Chief Administrative Officer shall be sent to the attention of the Chief Financial Officer at the following facsimile number:

The City of Winnipeg Chief Financial Officer

Facsimile No.: 204 949-1174

D6.2 Bid Submissions must not be submitted to this facsimile number. Bids must be submitted in accordance with B7.

#### **SUBMISSIONS**

#### D7. AUTHORITY TO CARRY ON BUSINESS

D7.1 The Contractor shall be in good standing under The Corporations Act (Manitoba), or properly registered under The Business Names Registration Act (Manitoba), or otherwise properly registered, licensed or permitted by law to carry on business in Manitoba, or if the Contractor does not carry on business in Manitoba, in the jurisdiction where the Contractor does carry on business, throughout the term of the Contract, and shall provide the Contract Administrator with evidence thereof upon request.

#### **SCHEDULE OF WORK**

#### D8. COMMENCEMENT

- D8.1 The Contractor shall not commence any Work until he/she is in receipt of a notice of award from the City authorizing the commencement of the Work.
- D8.2 The Contractor shall not commence any Work on the Site until:
  - (a) the Contract Administrator has confirmed receipt and approval of:
    - (i) evidence of authority to carry on business specified in D7;
  - (b) the Contractor has attended a meeting with the Contract Administrator, or the Contract Administrator has waived the requirement for a meeting.

#### D9. DELIVERY

- D9.1 Goods shall be delivered on an "as required" basis during the term of the Contract, f.o.b. destination, freight prepaid, to various locations within the City.
- D9.1.1 Goods shall be delivered within fourteen (14) Calendar Day(s) of the placing of an order, unless otherwise allowed by the User at the time of ordering.

#### **MEASUREMENT AND PAYMENT**

#### D10. INVOICES

D10.1 Further to C10, the Contractor shall submit an invoice for each portion of Work performed to:

The City of Winnipeg

Corporate Finance - Accounts Payable

4th Floor, Administration Building, 510 Main Street

Winnipeg MB R3B 1B9

Facsimile No.: 204 949-0864 Email: CityWpgAP@winnipeg.ca

- D10.2 Invoices must clearly indicate, as a minimum:
  - (a) the City's purchase order number;
  - (b) date of delivery;
  - (c) delivery address;
  - (d) type and quantity of work performed;
  - (e) the amount payable with GST and MRST shown as separate amounts; and
  - (f) the Contractor's GST registration number.
- D10.3 The City will bear no responsibility for delays in approval of invoices which are improperly submitted.
- D10.4 Bid Submissions must not be submitted to the above facsimile number. Bids must be submitted in accordance with B7.

#### D11. PAYMENT

- D11.1 Further to C10, payment shall be in Canadian funds net thirty (30) Calendar Days after receipt and approval of the Contractor's invoice.
- D11.2 Further to C10, the City may at its option pay the Contractor by direct deposit to the Contractor's banking institution.

## **WARRANTY**

#### D12. WARRANTY

D12.1 Warranty is as stated in C11.

#### **PART E - SPECIFICATIONS**

#### **GENERAL**

#### E1. APPLICABLE SPECIFICATIONS

- E1.1 These Specifications shall apply to the Work.
- E1.2 Proponents are reminded that requests for approval of substitutes as an approved equal or an approved alternative shall be made in accordance with B6.

#### E2. GOODS

- E2.1 The Contractor shall supply Microsoft Select Plus Licensing Program Software in accordance with the requirements hereinafter specified.
- E2.2 Item No. 1 shall be discount off the standard Canadian Microsoft Select Plus Level D
  Estimated Retail Price List (ERP) for supply and delivery of the Microsoft Select Plus Licensing
  Program Applications Pool Software.
- E2.3 Item No. 2 shall be discount off the standard Canadian Microsoft Select Plus Level D Estimated Retail Price List (ERP) for supply and delivery of the Microsoft Select Plus Licensing Program Servers Pool Software.
- E2.4 Item No. 3 shall be discount off the standard Canadian Microsoft Select Plus Level D
  Estimated Retail Price List (ERP) for supply and delivery of the Microsoft Select Plus Licensing
  Program Systems Pool Software.
- E2.5 Further to E2.2, E2.3 and E2.4, the Contractor shall provide the Monthly Discount Price List at the beginning of each month to the Contract Administrator for the duration of the Contract.