FORM A: REQUEST FOR QUALIFICATION APPLICATION

1. Document Title

RFQ NO. 668-2016 - SYSTEMS INTEGRATOR FOR THE WINNIPEG SEWAGE TREATMENT PROGRAM

2. Proponent

_____
Name of Proponent

_____
Usual Business Name of Proponent as it appears on Invoice (if different from above)

_____
Street

_____
City   Province   Postal Code

_____
Email Address of Proponent

_____
Facsimile Number

(Mailing address if different)

_____
Street or P.O. Box

_____
City   Province   Postal Code

_____
GST Registration Number (if applicable)

(Choose one)

The Proponent is:

☐ a sole proprietor

☐ a partnership

☐ a corporation

carrying on business under the above name.

3. Contact Person

The Proponent hereby authorizes the following contact person to represent the Proponent for purposes of the Qualification Submission.

_____
Contact Person   Title

_____
Telephone Number   Facsimile Number

4. Good Faith Declaration

The Proponent declares that, in submitting its Request for Qualifications (RFQ), it does so in good faith and that to the best of its knowledge no Persons identified in B15 would have any pecuniary interest, direct or indirect, should the Proponent be awarded a contract for the Project.

5.   Response   The Proponent agrees that the RFQ in its entirety shall be deemed to be
                      incorporated in and to form a part of this Qualification Submission
                      notwithstanding that not all parts thereof are necessarily attached to or
                      accompany this Qualification Submission.

6.   Addenda   The Proponent certifies that the following addenda have been received
                      and agrees that they shall be deemed to form a part of the Submission:

                      No.   _____   Dated   _____

                            _____   _____

                            _____   _____

7.   Signatures   The Proponent or the Proponent's authorized official or officials have
                      signed this

                      _____ day of _____ , 20_____ .

                      | Signature of Proponent or
                      | Proponent's Authorized Official or Officials
                      |
                      |
                      | _____
                      | _____
                      | (Print here name and official capacity of individual whose signature appears above)
                      |
                      |
                      | _____
                      | _____
                      | (Print here name and official capacity of individual whose signature appears above)

FORM B: TEAM MEMBERS

Proponent:

Notes:
1. The City reserves the right to clarify, investigate, and request additional information to confirm the Proponent's claim regarding any data provided.
2. This form is made available to Proponents in both PDF and Microsoft Word format. In the event of a discrepancy between the forms, the PDF version takes precedence.
3. Complete "Proponent Response" section in full. Failure to complete or submit required information may result in disqualification of the complete Qualification Application.
4. If insufficient space is provided, attach additional sheets with required information.

Item	Description	Proponent Response			
1.0	List your Team Member's firms:	Proponent: _____ Subcontractor #1: _____ Subcontractor #2: _____			
2.0	What percentage of the overall work category will be completed by the above listed Team Member's? Ensure each row adds up to 100%.		Proponent	Subcontractor #1	Subcontractor #2
		Project Management			
		Systems Architecture Development			
		PLC Programming			
		HMI Programming			
		Site Commissioning			
		Networking			

FORM C: EXPERIENCE OF TEAM

Proponent:

Notes:
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4. If insufficient space is provided, attach additional sheets with required information.

Item	Description	Proponent Response
1.0	Engineering Registration Details	Does your firm have a Certificate of Authorization for engineering? ☐ Yes (Proponent) ☐ Yes (Subcontractor) ☐ No (Proponent)　　Explanation:_____ ☐ No (Subcontractor)　　Explanation:_____ Which province(s) is your firm registered with? _____
2.0	CSA Certification Details	Is one of your Team Members CSA Certified to produce CSA Approved Industrial Control Panels? ☐ Yes　　　　　☐ No 　　Details:_____
3.0	Firm's Knowledge Areas	Does one or more of your Team Members have automation experience in a wastewater and/or water treatment process? ☐ Yes (Proponent)　　Explanation:_____ ☐ Yes (Subcontractor)　　Explanation:_____ ☐ No (Proponent) ☐ No (Subcontractor)
4.0	**Reference Project 1 –** All data below shall be for the portion of work implemented by the Systems Integrator on the project.	
4.1	Project Description:	Project Name:　　_____ Client:　　_____ Systems Integrator contract value: _____ Brief Description:　_____

4.2	Number of PLCs installed or modified >50%:	# of Redundant PLC Pairs: ☐ 0 ☐ 1 ☐ 2-4 ☐ 5-8 ☐ 9-12 ☐ >12 # of Non-Redundant PLCs: ☐ 0 ☐ 1 ☐ 2-4 ☐ 5-8 ☐ 9-12 ☐ >12 # of Remote I/O Nodes: ☐ 1-3 ☐ 4-12 ☐ 5-8 ☐ 13-24 ☐ 25-36 ☐ >36
4.3	Total I/O	# of Discrete Inputs: ☐ <250 ☐ 250-499 ☐ 500-999 ☐ 1000-1599 ☐ 1600-3000 ☐ >3000 # of Discrete Outputs: ☐ <50 ☐ 50-99 ☐ 100-249 ☐ 250-499 ☐ 500-750 ☐ >750 # of Analog Inputs: ☐ <50 ☐ 50-149 ☐ 150-299 ☐ 300-399 ☐ 400-600 ☐ >600 # of Analog Outputs: ☐ <25 ☐ 25-49 ☐ 50-99 ☐ 100-149 ☐ 150-200 ☐ >200

4.4	Project Migration Components – Identify how many I/O were migrated from a DCS to a PLC, or from a PLC to a PLC, or from a PLC to a DCS, or from a DCS to a DCS for one project.	For one project that was migrated from a (select only one):
		☐ DCS to PLC
		☐ PLC to PLC
		☐ PLC to DCS
		☐ DCS to DCS
		
		For this project, the number of points migrated were:
		    # of Discrete Inputs:
		    ☐ <200 ☐ 200-399 ☐ 400-799 ☐ 800-1500 ☐ >1500
		    # of Discrete Outputs:
		    ☐ <30 ☐ 30-74 ☐ 75-149 ☐ 150-300 ☐ >300
		    # of Analog Inputs:
		    ☐ <30 ☐ 30-74 ☐ 75-149 ☐ 150-300 ☐ >300
		    # of Analog Outputs:
		    ☐ <15 ☐ 15-29 ☐ 30-49 ☐ 50-99 ☐ >100

4.5	Networked Field Devices (instruments, valve actuators, and motor controllers) (i.e. Foundation Fieldbus, PROFIBUS, Modbus TCP, etc.)	# of Networked Field Devices: ☐ <50 ☐ 51-100 ☐ 101-200 ☐ 201-400 ☐ 401-600 ☐ >600

4.6	Specific PLC utilized (check all that apply)	☐ Schneider Electric 　☐ Quantum 　☐ M580 　☐ M340 　☐ Premium 　☐ 984 　☐ Other ＿＿＿＿ ☐ Rockwell Automation ☐ Siemens ☐ Other ＿＿＿＿
4.7	Specific HMI utilized (check all that apply)	☐ Schneider Electric 　☐ Vijeo Citect 　☐ WonderWare 　☐ ClearSCADA 　☐ Vijeo Designer 　☐ Other ＿＿＿＿ ☐ Rockwell Automation ☐ Siemens ☐ Other ＿＿＿＿
4.8	Process Simulation	Percentage of inputs that were automatically simulated in software based upon the control system outputs for testing and training purposes: ☐ 0%　☐ 1-20%　☐ 21-40%　☐ 41-60%　☐ 61-80%　☐ >80%
4.9	Dates	Award Date: ＿＿＿＿ Scheduled Completion Date: ＿＿＿＿ 　Project Completed? 　☐ Yes 　　　　Actual Completion Date:＿＿＿＿ 　☐ No 　　　　Forecasted Completion Date:＿＿＿＿ 　　　　Explanation:＿＿＿＿
4.10	Relation to Form D	Did any of your Key Personnel (proposed in Form D) work on this project? 　☐ Yes　　　☐ No <u>Who</u>　　　<u>Role on This Project</u> ＿＿＿＿　　Project Manager ＿＿＿＿　　Principal Programmer Lead ＿＿＿＿　　Software Configuration Architect ＿＿＿＿　　Principal HMI Developer ＿＿＿＿　　Site Commissioning Lead ＿＿＿＿　　Principal Networking Developer and Security Architect ＿＿＿＿　　Professional Engineer ＿＿＿＿　　Other: ＿＿＿＿

4.11	Reference Information - References should have worked directly on the projects described, such as the Project Manager or Contract Administrator.	Contact Name:_____ Organization Name: _____ Position / Title: _____ E-mail address: _____ Telephone Number: _____
5.0	**Reference Project 2 –** All data below shall be for the portion of work implemented by the Systems Integrator on the project.	
5.1	Project Description:	Project Name: _____ Client: _____ Systems Integrator contract value: _____ Brief Description: _____
5.2	Number of PLCs installed or modified >50%:	# of Redundant PLC Pairs: ☐ 0 ☐ 1 ☐ 2-4 ☐ 5-8 ☐ 9-12 ☐ >12 # of Non-Redundant PLCs: ☐ 0 ☐ 1 ☐ 2-4 ☐ 5-8 ☐ 9-12 ☐ >12 # of Remote I/O Nodes: ☐ 1-3 ☐ 4-12 ☐ 5-8 ☐ 13-24 ☐ 25-36 ☐ >36
5.3	Total I/O	# of Discrete Inputs: ☐ <250 ☐ 250-499 ☐ 500-999 ☐ 1000-1599 ☐ 1600-3000 ☐ >3000 # of Discrete Outputs: ☐ <50 ☐ 50-99 ☐ 100-249 ☐ 250-499 ☐ 500-750 ☐ >750 # of Analog Inputs: ☐ <50 ☐ 50-149 ☐ 150-299 ☐ 300-399 ☐ 400-600 ☐ >600 # of Analog Outputs: ☐ <25 ☐ 25-49 ☐ 50-99 ☐ 100-149 ☐ 150-200 ☐ >200

5.4	Project Migration Components – Identify how many I/O were migrated from a DCS to a PLC, or from a PLC to a PLC, or from a PLC to a DCS, or from a DCS to a DCS for one project.	For one project that was migrated from a (select only one):
		☐ DCS to PLC
		☐ PLC to PLC
		☐ PLC to DCS
		☐ DCS to DCS
		
		For this project, the number of points migrated were:
		   # of Discrete Inputs:
		   ☐ <200 ☐ 200-399 ☐ 400-799 ☐ 800-1500 ☐ >1500
		   # of Discrete Outputs:
		   ☐ <30 ☐ 30-74 ☐ 75-149 ☐ 150-300 ☐ >300
		   # of Analog Inputs:
		   ☐ <30 ☐ 30-74 ☐ 75-149 ☐ 150-300 ☐ >300
		   # of Analog Outputs:
		   ☐ <15 ☐ 15-29 ☐ 30-49 ☐ 50-99 ☐ >100

5.5	Networked Field Devices (instruments, valve actuators, and motor controllers) (i.e. Foundation Fieldbus, PROFIBUS, Modbus TCP, etc.)	# of Networked Field Devices: ☐ <50 ☐ 51-100 ☐ 101-200 ☐ 201-400 ☐ 401-600 ☐ >600

5.6	Specific PLC utilized (check all that apply)	☐ Schneider Electric
		   ☐ Quantum
		   ☐ M580
		   ☐ M340
		   ☐ Premium
		   ☐ 984
		   ☐ Other _____
		
		☐ Rockwell Automation
		☐ Siemens
		☐ Other _____

5.7	Specific HMI utilized (check all that apply)	☐ Schneider Electric
		   ☐ Vijeo Citect
		   ☐ WonderWare
		   ☐ ClearSCADA
		   ☐ Vijeo Designer
		   ☐ Other _____
		
		☐ Rockwell Automation
		☐ Siemens
		☐ Other _____

5.8	Process Simulation	Percentage of inputs that were automatically simulated in software based upon the control system outputs for testing and training purposes: ☐ 0% ☐ 1-20% ☐ 21-40% ☐ 41-60% ☐ 61-80% ☐ >80%

5.9	Dates	Award Date: _____
		
		 Scheduled Completion Date: _____
		     Project Completed?
		       ☐ Yes
		
		           Actual Completion Date: _____
		
		       ☐ No
		
		           Forecasted Completion Date: _____
		           Explanation: _____

5.10	Relation to Form D	Did any of your Key Personnel (proposed in Form D) work on this project? ☐ Yes ☐ No <u>Who</u> <u>Role on This Project</u> _____ Project Manager _____ Principal Programmer Lead _____ Software Configuration Architect _____ Principal HMI Developer _____ Site Commissioning Lead _____ Principal Networking Developer and Security Architect _____ Professional Engineer _____ Other: _____
5.11	Reference Information - References should have worked directly on the projects described, such as the Project Manager or Contract Administrator.	Contact Name: _____ Organization Name: _____ Position / Title: _____ E-mail address: _____ Telephone Number: _____

FORM D: EXPERIENCE OF TEAM'S KEY PERSONNEL ASSIGNED TO THE PROJECT

Proponent:

Notes:
1. The City reserves the right to clarify, investigate, and request additional information to confirm the Proponent's claim regarding any data provided.
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3. Complete "Proponent Response" section in full. Failure to complete or submit required information may result in disqualification of the complete Qualification Application.
4. If insufficient space is provided, attach additional sheets with required information.

Item	Description	Proponent Response
1	Project Manager	Who will be your Project Manager: _____ What is their professional designations (select all that apply): ☐ P.Eng. ☐ CET ☐ PMP or equivalent ☐ Other: _____ How many years of experience do they have as a Project Manager, with ≥50% of their time performing Project Manager tasks? ☐ <1　　☐ 1-2　　☐ 3-5　　☐ 6-9　　☐ ≥10
	Project Manager	REFERENCE PROJECT Project name: _____ Client: _____ Systems Integrator contract value: _____ Brief description: _____ Were they the lead Project Manager: ☐ Yes ☐ No Were they the assistant Project Manager: ☐ Yes ☐ No Number of direct reports (employees): _____ Reference Information: 　 Organization name: _____ 　 Contact name: _____ 　 Position / Title: _____ 　 E-mail address: _____ 　 Telephone number: _____
2	Software Configuration Architect	Who will be your Software Configuration Architect:_____ What is their educational background/professional designation (select all that apply): ☐ P.Eng.in Computer Engineering ☐ P.Eng.in Electrical Engineering ☐ CET ☐ BSc. in Computer Science ☐ CAP (ISA) ☐ Other: _____ How many years of experience do they have as a Software Configuration Architect, with ≥50% of their time performing Software Configuration Architect tasks? ☐ <1　　☐ 1-2　　☐ 3-5　　☐ 6-9　　☐ ≥10

	Software Configuration Architect	REFERENCE PROJECT
		Project name: _____
		Client: _____
		Systems Integrator contract value: _____
		Brief description: _____
		Were they the Software Configuration Architect on this project: ☐ Yes ☐ No
		Number of PLCs:
		   ☐ 1 ☐ 2-3 ☐ 4-10 ☐ 11-19 ☐ 20-29 ☐ ≥30
		Number of networked instruments:
		   ☐ 0 ☐ 1-20 ☐ 21-50 ☐ 51-75 ☐ 76-100 ☐ ≥100
		Number of control devices:
		   ☐ 0 ☐ 1-20 ☐ 21-50 ☐ 51-75 ☐ 76-100 ☐ ≥100
		Number of standardized code templates (i.e. custom function blocks):
		   ☐ 1-10 ☐ 11-25 ☐ 26-50 ☐ ≥50
		Reference Information:
		   Organization name: _____
		   Contact name: _____
		   Position / Title: _____
		   E-mail address: _____
		   Telephone number: _____

3	Principal Programmer (Lead)	Who will be your Principal Programmer (Lead): _____
		Are they capable of the following programming languages:
		   • Function Block Diagram ☐ Yes ☐ No
		   • Instruction List ☐ Yes ☐ No
		   • Ladder Logic ☐ Yes ☐ No
		   • Sequential Function Chart ☐ Yes ☐ No
		   • Structured Text ☐ Yes ☐ No
		What is their educational background/professional designation (select all that apply):
		   ☐ P.Eng.in Computer Engineering
		   ☐ P.Eng.in Electrical Engineering
		   ☐ CET
		   ☐ BSc. in Computer Science
		   ☐ CAP (ISA)
		   ☐ Other: _____
		How many years of experience do they have as a Principal Programmer (Lead), with ≥50% of their time performing Principal Programmer (Lead) tasks?
		   ☐ <1 ☐ 1-2 ☐ 3-5 ☐ 6-9 ☐ ≥10

	Principal Programmer (Lead)	REFERENCE PROJECT Project name: _____ Client: _____ Systems Integrator contract value: _____ Brief description: _____ Were they the Principal Programmer (Lead) on this project: ☐ Yes ☐ No Number of other programmers under their supervision: ☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ ≥5 Number of I/O: ☐ <200 ☐ 201-500 ☐ 501-1000 ☐ 1001-2000 ☐ ≥2000 Number of control loops: ☐ 0 ☐ 1-10 ☐ 11-25 ☐ 26-50 ☐ ≥50 Reference Information: Organization name: _____ Contact name: _____ Position / Title: _____ E-mail address: _____ Telephone number: _____
4	Principal HMI Developer	Who will be your principal HMI Developer: _____ What is their educational background/professional designation (select all that apply): ☐ P.Eng.in Computer Engineering ☐ P.Eng.in Electrical Engineering ☐ CET ☐ BSc. in Computer Science ☐ CAP (ISA) ☐ Other: _____ How many years of experience do they have as a Principal HMI Developer, with ≥50% of their time performing Principal HMI Developer tasks? ☐ <1 ☐ 1-2 ☐ 3-5 ☐ 6-9 ☐ ≥10
	Principal HMI Developer	REFERENCE PROJECT Project name: _____ Client: _____ Systems Integrator contract value: _____ Brief description: _____ Were they the Principal HMI Developer on this project: ☐ Yes ☐ No Number of graphic screens (not including faceplates): ☐ 1-5 ☐ 6-25 ☐ 26-100 ☐ 101-300 ☐ ≥300 Number of HMI servers: ☐ 0 ☐ 1 ☐ 2 ☐ >2 Reference Information: Organization name: _____ Contact name: _____ Position / Title: _____ E-mail address: _____ Telephone number: _____

5	Site Commissioning Lead	Who will be your Site Commissioning Lead: _____ What is their educational background/professional designation (select all that apply): ☐ P.Eng.in Computer Engineering ☐ P.Eng.in Electrical Engineering ☐ CET ☐ BSc. in Computer Science ☐ CAP (ISA) ☐ Other: _____ How many years of experience do they have as a Site Commissioning Lead, with ≥50% of their time performing Site Commissioning Lead tasks? ☐ <1　　☐ 1-2　　☐ 3-5　　☐ 6-9　　☐ ≥10
	Site Commissioning Lead	REFERENCE PROJECT Project name: _____ Client: _____ Systems Integrator contract value: _____ Brief description: _____ Were they the Site Commissioning Lead on this project: ☐ Yes ☐ No Number of technicians working under their supervision: ☐ 0　☐ 1　☐ 2　☐ 3　☐ 4　☐ ≥5 Number of total instruments (hardwired or networked): ☐ 1-5　☐ 6-25　☐ 26-100　☐ 101-300　☐ >300 Number of control devices: ☐ 0　☐ 1-20　☐ 21-50　☐ 51-75　☐ 76-100　☐ >100 Reference Information: Organization name: _____ Contact name: _____ Position / Title: _____ E-mail address: _____ Telephone number: _____
6	Principal Networking Developer and Security Architect	Who will be your Principal Networking Developer and Security Architect: _____ What is their educational background/professional designation (select all that apply): ☐ P.Eng.in Computer Engineering ☐ P.Eng.in Electrical Engineering ☐ CET ☐ BSc. in Computer Science ☐ CAP (ISA) ☐ Other: _____ How many years of experience do they have as a Principal Networking Developer and Security Architect, with ≥50% of their time performing Principal Networking Developer and Security Architect tasks? ☐ <1　　☐ 1-2　　☐ 3-5　　☐ 6-9　　☐ ≥10

	Principal Networking Developer and Security Architect	REFERENCE PROJECT Project name: _____ Client: _____ Systems Integrator contract value: _____ Brief description: _____ Were they the Principal Networking Developer and Security Architect on this project: ☐ Yes ☐ No Number of routers: ☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ ≥5 Number of Ethernet devices networked: ☐ 1-10 ☐ 11-50 ☐ 51-100 ☐ 101-300 ☐ ≥300 Number of firewalls: ☐ 0 ☐ 1 ☐ 2 ☐ ≥3 Number of computer servers: ☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ ≥5 Reference Information: Organization name: _____ Contact name: _____ Position / Title: _____ E-mail address: _____ Telephone number: _____
7	Professional Engineer	Who will be your Professional Engineer responsible for sealing the Systems Integration Work: _____ What is their educational background/professional designation (select all that apply): ☐ P.Eng.in Computer Engineering ☐ P.Eng.in Electrical Engineering ☐ P.Eng.in other: _____ How many years of experience do they have as a Professional Engineer, with ≥50% of their time performing Professional Engineer tasks? ☐ <1 ☐ 1-2 ☐ 3-5 ☐ 6-9 ☐ ≥10 Number of software projects sealed in their career: ☐ 0-4 ☐ 5-9 ☐ 10-14 ☐ 15-19 ☐ ≥20

Professional Engineer	REFERENCE PROJECT
	
	Project name: _____
	Client: _____
	Systems Integrator contract value: _____
	Brief description: _____
	Were they the Professional Engineer on this project: ☐ Yes ☐ No
	Number of I/O:
	   ☐ <200 ☐ 201-500 ☐ 501-1000 ☐ 1001-2000 ☐ >2000
	Number of networked field devices (instruments, valves and motor control):
	   ☐ <50 ☐ 51-100 ☐ 101-400 ☐ 401-600 ☐ >600
	What was sealed:
	   Loop/wiring diagrams: ☐ Yes ☐ No
	   PLC software: ☐ Yes ☐ No
	   Control system architecture diagrams: ☐ Yes ☐ No
	   Other: _____
	Reference Information:
	   Organization name: _____
	   Contact name: _____
	   Position / Title: _____
	   E-mail address: _____
	   Telephone number: _____

FORM E: KEY METRICS

Proponent:

Notes:
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4. If insufficient space is provided, attach additional sheets with required information.

Item	Description	Proponent Response
1	Proponent's office locations (cities) within North America:	_____
2	Current number of Systems Integrator employees within the Team, whose full time job is systems integration, available at any given time for Work:	☐ <10 ☐ 11-15 ☐ 16-25 ☐ 26-50 ☐ ≥50
3	Number of personnel currently allocated simultaneously for 24 hour support:	☐ 0-1 ☐ 2-3 ☐ 4-5 ☐ 6-7 ☐ 8-9 ☐ ≥10
4	Current estimated response time (hours) to send a service technician to a City sewage treatment facility on an emergency basis:	☐ ≤1 ☐ 2-5 ☐ 6-9 ☐ 10-15 ☐ 16-23 ☐ ≥24
5	Number of employees whose position is at minimum 40% related to PLC programming and commissioning:	☐ 1 ☐ 2-4 ☐ 5-9 ☐ 10-14 ☐ 15-19 ☐ ≥20
6	Number of employees whose position is at minimum 40% related to HMI programming and commissioning:	☐ 0-1 ☐ 2-3 ☐ 4-5 ☐ 6-7 ☐ 8-9 ☐ ≥10
7	Number of Professional Engineers with expertise in automation, registered by EGM or comparable registering body in another Canadian province, with expertise in the field of automation:	☐ 0 ☐ 1-2 ☐ 3-4 ☐ ≥5
8	Number of engineers-in-training, registered by EGM or comparable registering body in another Canadian province:	☐ 0 ☐ 1-2 ☐ 3-4 ☐ ≥5
9	Number of employees with CAP (ISA) designation:	☐ 0 ☐ 1-2 ☐ 3-4 ☐ ≥5
10	Number of employees who have a Microsoft MCSE certification:	☐ 0 ☐ 1-2 ☐ 3-4 ☐ ≥5

11	Number of employees who are certified as a Schneider PlantStruxure Certified Engineer:	☐ 0 ☐ 1-2 ☐ 3-4 ☐ ≥5
12	Number of employees with Schneider Unity Pro Level 2 formal training:	☐ 1 ☐ 2-4 ☐ 5-9 ☐ 10-14 ☐ 15-19 ☐ ≥20
13	Number of employees with Schneider Unity Pro experience on a project of over 1000 I/O:	☐ 1 ☐ 2-4 ☐ 5-9 ☐ 10-14 ☐ 15-19 ☐ ≥20
14	Number of employees with Schneider Vijeo Citect formal training:	☐ 0-1 ☐ 2-3 ☐ 4-5 ☐ 6-7 ☐ 8-9 ☐ ≥10
15	Number of employees with Schneider Vijeo Citect experience on a project of over 1000 I/O:	☐ 0-1 ☐ 2-3 ☐ 4-5 ☐ 6-7 ☐ 8-9 ☐ ≥10
16	Number of employees with a minimum of one hundred (100) hours of Schneider Intelligent MCC integration experience:	☐ 0-1 ☐ 2-3 ☐ 4-5 ☐ 6-7 ☐ 8-9 ☐ ≥10
17	Number of completed projects with >10 networked field instruments (PROFIBUS or Foundation Field Bus):	☐ 0-5 ☐ 6-11 ☐ 12-17 ☐ 18-23 ☐ 24-29 ☐ ≥30
18	Number of completed projects with >10 networked motor starters/VFDs (Ethernet, PROFIBUS, or Modbus):	☐ 0-5 ☐ 6-11 ☐ 12-17 ☐ 18-23 ☐ 24-29 ☐ ≥30
19	Number of completed projects that integrated monitoring and control of medium voltage (i.e. 12,470 VAC) switchgear:	☐ 0-1 ☐ 2-3 ☐ 4-5 ☐ 6-7 ☐ 8-9 ☐ ≥10
20	Number of completed projects that integrated monitoring and control of HVAC with PLC-based controls:	☐ 0-1 ☐ 2-3 ☐ 4-5 ☐ 6-7 ☐ 8-9 ☐ ≥10
21	Number of completed projects that worked with ABB Bailey / NETWORK 90 systems:	☐ 0 ☐ 1-2 ☐ 3-4 ☐ ≥5
22	Number of completed projects that migrated from DCS to PLC in last 10 years:	☐ 0 ☐ 1-2 ☐ 3-4 ☐ ≥5
23	For the largest applicable completed project performed, the number HMI servers:	☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ ≥5
24	For the largest applicable completed project performed, the number HMI clients:	☐ 0 ☐ 1-4 ☐ 5-9 ☐ 10-14 ☐ 15-19 ☐ ≥20