



679-2011 ADDENDUM 1

SUPPLY AND DELIVERY OF SERVER HARDWARE AND ACCESSORIES

URGENT

**PLEASE FORWARD THIS DOCUMENT TO
WHOEVER IS IN POSSESSION OF THE
REQUEST FOR PROPOSAL**

ISSUED: May 22, 2012
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**THIS ADDENDUM SHALL BE INCORPORATED
INTO THE REQUEST FOR PROPOSAL AND
SHALL FORM A PART OF THE CONTRACT
DOCUMENTS**

Template Version: Ar20120228

Please note the following and attached changes, corrections, additions, deletions, information and/or instructions in connection with the Request for Proposal, and be governed accordingly. Failure to acknowledge receipt of this Addendum in Paragraph 9 of Form A: Proposal may render your Proposal non-responsive.

PART A – PROPOSAL SUBMISSION

Replace: 679-2011 Proposal Submission with 679-2011 Addendum 1 - Proposal Submission. The following is a summary of changes incorporated in the replacement Proposal Submission:

Form B(R1): Unit of Measure column has been deleted..

Page numbering on some forms may be changed as a result.

PART B – BIDDING PROCEDURES

Revise: B25.4 to read:

B25.4 Total Bid Price will be calculated as the total price to purchase the estimated number of Blade and Rack/Tower Servers that will be purchased over the term of the contract. For the purposes of evaluation, it is assumed that 80 % of the servers and components will be purchased through individual SKU prices and 20 % will be purchased through the framework prices

PART E – SPECIFICATIONS

Revise: E3.2 to read:

E3.2 Servers shall support Windows 2008 and VMware ESXi 4.x /5.x. Servers should support Windows 2003 and Red Hat Enterprise Linux 5.x/6.x

Revise: E3.11 to read:

E3.11 Servers and switches shall **provide** 4 and 8 Gbps FC connectivity.

Revise: E3.12 to read:

E3.12 Servers and switches shall **provide** 10Gbps and 1 Gbps Ethernet connectivity.

Revise: E4.4 to read:

E4.4 Each Blade server shall **provide**:

(a) Redundant connections for 8Gbps Fiber Channel connectivity;

(b) A minimum of 4 Ethernet ports.

Add: E4.10

E4.10 Warranty for Blade Enclosure, Fans, Power supplies, interconnects/switches and administration modules shall be 24x7 with 4 hour response.

BIDDERS CONFERENCE – QUESTIONS AND ANSWERS

Q1 Can an electronic version (Eg. Microsoft Word) of Form B: Prices be posted?

A1 A Microsoft Word version of Form B: Prices will be posted as an addendum.

Q2 Is Windows Server 2003 a requirement to be supported?

A2 Please see addendum.

Q3 How are points awarded for the evaluated sections in B25?

A3 Pricing points are awarded on a qualitative ratio where 40 points (40%) is given to the lowest Bidder and other Bidders are given points based on the ratio of their price compared to the lowest price.

All other sections are rated based on the Bidder's specific responses. It is very important that responses are given to each point in the document; don't assume that the point was addressed via a response to another point in the document. Provide complete responses to each point in the document so that each point can be evaluated clearly based on your response.

Q4 At what date can questions be submitted up to?

A4 Section B5 in the RFP gives guidelines on when questions can be asked. It is beneficial to provide any questions at least 5 business days prior to the Bid Submission deadline. If something comes up inside the 5 business days, we encourage you to still bring it forward. All questions on the RFP should be submitted to the Contract Administrator listed in the RFP. If you have questions with regard to bidding, you should contact the Contracts Officer listed on the Bid Opportunity web site.

Q5 What are the timelines after the Bid Submission deadline for shortlists, presentations and award of RFP?

A5 The RFP is open for acceptance for a period of sixty (60) calendar days following the Submission Deadline.

The Bidder should not assume that there will be shortlists or opportunities for presentations. Bidders are advised to provide responses to all sections in the RFP and present their best offer, not a starting point for negotiations.

Q6 Can a Bidder submit multiple bids (either multiple manufacturers or multiple solutions from one manufacturer) and how should this be done?

A6 Yes, each Bid shall be a complete separate submission.

Q7 Please describe the pricing requested (SKU, Price Determination mechanism, framework pricing) on Form B: Prices.

A7 Note that Section A covers Blade servers and Section B covers Rack Tower Servers. For Blade servers, we are asking you to enter all SKU's and quantities that are required for a Blade Enclosure fully populated with blades and all the associated components to support a fully populated enclosure (fans, power supplies, HBAs, NICs, etc.) that meet the requirements in the RFP.

For each SKU listed on both Section A and B, a unit price must be entered. For each SKU that is listed, a price determination mechanism must be provided that can be used to determine the price at the time an order is placed.

In addition, price determination mechanisms must be provided that can be applied to a range or family of products (framework pricing) that include the listed SKUs.

It is very important that all pricing information is provided otherwise RFPs may be deemed non-responsive.

Eg. For a Server Blade

| ITEM NO. | DESCRIPTION | SKU | APPROX. QUANTITY | UNIT PRICE | AMOUNT |
|----------|---|--------|------------------|------------|-------------|
| 1. | Intel Xeon E5-2640 (2.65 Ghz, 6 Core, 15MB Cache, 95W) (specify quantity to fully populate blade enclosure) | SKU999 | 20 | \$1,000.00 | \$20,000.00 |

Price Determination mechanism for SKU999:

40% off of Bidder XXX Public Sector Price list.

Framework Pricing for SKU999:

All Bidder XXX Intel Servers – 30% off of Bidder XXX Public sector Price list.

Q8 What can the price determination mechanisms be based on?

A8 Please see B13.4 for a description of the price determination mechanisms. They must be based on indices which can be verified through independent sources.